Conventional Systems, Unconventional Results

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Major Health Partners
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About CMTA

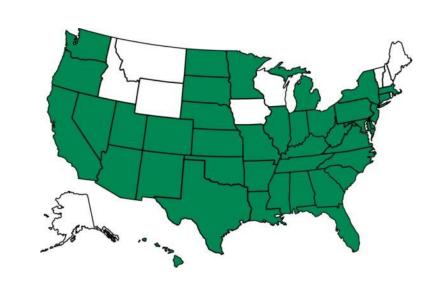
- Founded in 1968
- Top 50 MEP firm in U.S.
- Over 200 Employees in seven offices
- 77 Licensed Professional Engineers
- 72 LEED APs
- 1 WELL AP
- 153 ENERGY STAR projects
- 54 LEED projects





Now CMTA Has...

- Health care projects in over 30 states and Canada
- Multiple Indiana projects
- Multiple long-term clients





About Major Health Partners

- Founded in 1924
- Beginning in 1960 the facility underwent several renovations
- Currently 51 inpatient beds
- Full range of acute care services
- Patients come from southeastern Indiana





About the New MHP Medical Center

- 305,000 square feet
- 55 inpatient beds
- 38 outpatient rooms in new Ambulatory Care Center
- 4 ORs and 1 C-section suite
- Medical offices on the second floor



BSA Lifestructures



Design Team Selection Process

- Executive architect
- Architect and Engineers selected separately
- "Dream Team"
- MHP held the contracts to reduce filters







Project Benchmarking

"In God we trust, all others bring data."

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"You cannot manage what you do not measure."

W. Edwards Deming, Ph.D.



Energy Efficiency in Health Care

- Health care has been slower than other sectors to adopt energy efficient practices
- Targeting 100, ASHE, ACHE, Premier and other organizations are now focusing on reducing energy use
- ASHRAE AEDG 50%
 Reduction for Hospitals

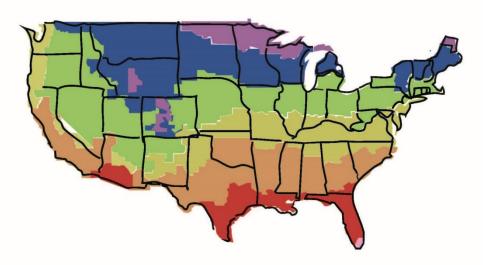






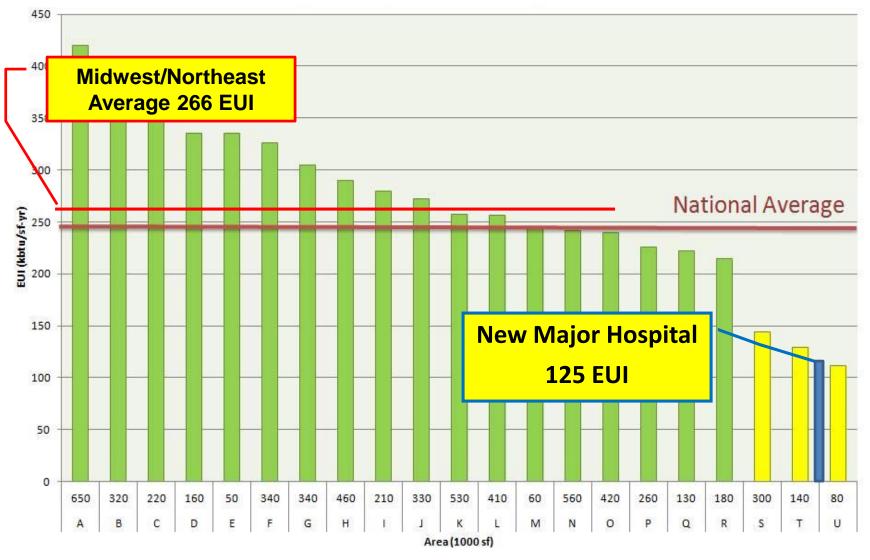
What is EUI?

 EUI is expressed as energy per square foot per year. It's calculated by dividing the total energy consumed by the building in one year (measured in kBtu) by the total gross floor area of the building.





Regional Large Hospital EUI



Architect

- Improved building envelope
 - Roof
 - Walls
 - Windows
 - Building pressure test
- Orientation





MEP Engineer

- HVAC
- Chilled Water
- Water Heating
- Lighting
- Controls
- Kitchen





What does this mean for MHP Medical Center?



High Performance Systems Steam/Hot Water (Conventional)

- Minimize steam boiler size
- High efficiency condensing boiler for building heat and domestic hot water
- Small steam boiler for CSR and humidification







High Performance Systems Chilled Water Generation (Conventional)

- Variable speed chillers
- Primary pump, variable flow chilled water distribution with automatic coil control valves
- Heat recovery





High Performance Systems Air Handling Units/VAV (Conventional)

- Reduced system maintenance
 - Standardized filter sizes
 - Direct Drive Fans
 - UV Lights





High Performance Systems OA Units (Unconventional)

- Energy recovery minimum outside air
- Multiple smaller fans
 - Improved fan efficiency
 - Improved fan power
 - Improved system redundancy





MEP Systems (Unconventional)

- Heat recovery for minimum outside air
- Heat pump chiller
- Hot water production during the summer
- Water source heat pump with dedicated outdoor air unit MOB
- 100% power backup





High Performance Systems Lighting (Conventional)

- Reduce lighting energy intensity (w/sf)
- Lighting control system
 - Night corridor dimming
 - Exterior façade lighting
 - Natural lighting





LED Lighting

- MHP Medical Center is 100% LED lighting
- 0.51W/sf.
- 58% better than code (1.2W/sf for hospital).



Why is energy efficiency important?

- Health care is the second most energy-intensive building sector in the United States, according to the DOE
- Every \$1 a not-for-profit health care organization saves in energy is equivalent to generating \$20 in new revenues





ENERGY STAR Target Finder

Major Hospital

| | Project | Median | Annual Savings |
|-------------------|----------------|-----------|-------------------|
| ENERGY STAR Score | >95 | 50 | |
| EUI | 125 | 266 | |
| Energy Costs | \$409,200 | \$675,000 | |
| | Annual Savings | | \$266,000 |

Commercial Buildings Energy Consumption Survey (CBECS) Data





ENERGY TRACKING FORM



PROJECT INFORMATION:

Project Name: MHP - Major Hospital

Facility GSF: 345,300 sqft
Monitoring Start Date: 2/1/2017

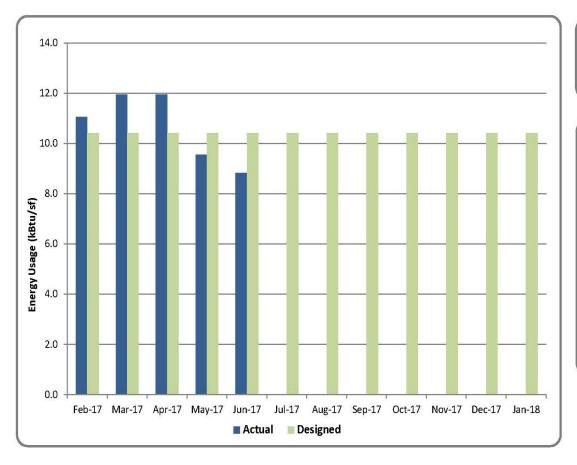
UTILITY BILL INPUT:

| Month | Total Cost (\$) | Electrical Usage (kWh) | Gas Usage (ccf) | Electrical Energy (kBtu) | Gas Energy (kBtu) | Total Energy (k Btu) | Actual (kBtu/sf |
|-------------------|--------------------|------------------------------|--------------------|--------------------------------|----------------------|----------------------------|--------------------|
| Feb-17 | \$58,342 | 446,713 | 22,297 | 1,524,185 | 2,294,361 | 3,818,546 | 11.1 |
| Mar-17 | \$58,579 | 550,580 | 21,818 | 1,878,579 | 2,245,072 | 4,123,651 | 11.9 |
| Apr-17 | \$57,903 | 625,850 | 19,315 | 2,135,400 | 1,987,514 | 4,122,914 | 11.9 |
| May-17 | \$53,687 | 652,989 | 10,397 | 2,227,998 | 1,069,851 | 3,297,850 | 9.6 |
| Jun-17 | \$54,078 | 694,948 | 6,602 | 2,371,163 | 679,346 | 3,050,508 | 8.8 |
| Jul-17 | | | | 0 | 0 | 0 | 0.0 |
| Aug-17 | | | | 0 | O | 0 | 0.0 |
| Sep-17 | | | | O | 0 | 0 | 0.0 |
| Oct-17 | | | | 0 | O | 0 | 0.0 |
| No v-17 | | | | 0 | 0 | 0 | 0.0 |
| Dec-17 | | | | 0 | 0 | 0 | 0.0 |
| Jan-18 | | | | 0 | 0 | 0 | 0.0 |
| Totals Proj. FUI= | \$282,589 | 2,971,080 | 80,429 | 10,137,325 | 8,276,144 | 18,413,469 | 53.3 |



MHP - Major Hospital

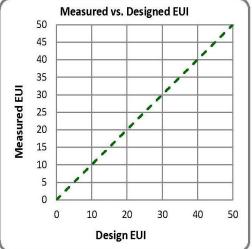
Monthly Energy Consumption (kBtu/sf)



Projected EUI= 125.0

YTD kBtu/sf= 53.3

Projected EUI= 128.0







What's the WOW! Factor?

- \$266,000 Annual Energy Savings
- \$252/ft² construction
- \$325/ft² occupied
- Reduces operational cost
- Improves health care services by:
 - Purchasing new equipment
 - FTEs
 - Financing future improvements
 - Stronger bottom line





Questions?

www.cmtaegrs.com



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